KOHLER LEARNING ACADEMY

Total System Training





Put 90 years of power experience in your tool kit. If you're a distributor, dealer, engineer, contractor, service technician or sales associate, our training can help you better meet the demands of the markets you serve.

Factory-trained technicians can provide warranty and system start-up services on KOHLER® power systems. As a dealer, contractor or service technician, certification puts you ahead of the competition.

Proper training is key to profitability—and instrumental in moving your business forward. Gain your customers' trust and confidence and get on the path to success with KOHLER Learning Academy.



SALES TRAINING

Learn the basics of KPS product lines and how to sell each power system component. You'll be better equipped to understand your customers' requirements and help them choose the systems that fit their needs. Here are examples of sales training course topics:

POWER SYSTEMS FUNDAMENTALS

- Accessories
- Alternators
- Circuit Breakers
- Automatic Transfer Switches
- Switchgear
- Electricity

- Codes and Regulations
- Controls
- Cooling Systems
- Emissions
- Enclosures
- Engines
- Exhaust Systems

- Fuel Systems
- Fuel Tanks
- Generator Ratings
- Skids and Mountings
- Testing and Performance
- Stationary Tier 4

PRODUCT KNOWLEDGE

- Automatic Transfer Switches
- Controls
- Diesel Generators
- Gas Generators

- Marine Diesel Generators
- Marine Gas Generators
- Residential Generators and Transfer Switches
- Switchgear
- KOHLER® Gas Engines
- KOHLER_® Diesel Engines

REGISTER TODAY

- Request a registration form at kpslearningacademy@kohler.com. You'll receive login information for the Kohler Learning Academy website.
- 2. Visit KPSLearningAcademy.com to view courses and register.



SERVICE TRAINING

Take advantage of Kohler's factory-authorized certification program for warranty and system start-up. Courses are offered online and in the Kohler factory; some specialty courses are provided on-site. Current service-training curriculum includes:

- Decision Maker_®
 Paralleling System
- Communications
- Gas and Diesel Marine Generators
- Industrial Automatic Transfer Switches
- Industrial Switchgear
- Industrial Controls

- Industrial Gas and Diesel Generators
- Industrial Gas and Diesel Engines
- Residential Air-Cooled Generators
- Residential Automatic Transfer Switches
- Residential Liquid-Cooled Generators

TOTAL SYSTEM TRAINING

Whether the courses you choose are presented in our factory, online or on-site, you'll receive top-notch instructions as you learn to sell and service KPS solutions effectively and profitably. Key components of total system training are:

- Accessories
- Automatic Transfer Switches
- Controls

- Generators
- Installation
- Switchgear
- Engines





