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## **KOHLER expands its distribution network for diesel engines** *New partnership with Polar Industrial Services Ltd. strengthens company's diesel engine capabilities in Canada*

**Kohler, WI – April, 2020** – KOHLER continues to strengthen its distribution network with the addition of Polar Industrial Services Ltd., headquartered in Edmonton, AB – Canada. Founded by Dave Smith in 2004, Polar Industrial Services Ltd. is recognized as the leader in equipment service in Western Canada. The Smith family has a rich history in the power generation and engines industries going back to 1961. With their primary sales, design and fabrication resources along with vast service resources housed within their 20,000 sq ft primary location, Polar Industrial Services Ltd. offers full design capabilities including: application testing support, vibration analysis, 1.5 MW of total load bank capacity, 2500 HP dyno access, welding capabilities and custom controls capabilities. They also have a second warehouse location in Edmonton. With 22 employees in their 2 locations in Edmonton, they offer a unique perspective on proper package design for reliability having been equipment users and service providers for many years.

“Polar Industrial Services Ltd. is very excited to add the Kohler diesel engine line to our product offerings. The Kohler diesel engine design compliments our values as a business to provide a cost effective, fuel efficient, and emission compliant engine. As a ground up design the KDI engine is compact, robust, and has outstanding performance” said Dave Smith, President - Polar Industrial Services Ltd.

“Both Kohler Co. and Polar Industrial Services Ltd. are family owned companies that have a history of providing products and services that keep our customers operational. Together we are developing a network across Western Canada that ensures our customers priorities are met. We measure our success through the positive interactions of building relationships. Partnering with Kohler is an exciting way to start off a new decade of business in an ever changing and challenging industrial environment” added Dave Smith.

As longtime distributor of engines, Polar Industrial Services will help to bring highly-customized KOHLER diesel solutions to equipment manufacturers in Western Canada while also enhancing service and parts availability for end users. The new distributor will cover Western Canada, including British Columbia, Alberta, Saskatchewan and Manitoba and will work closely with both new and existing KOHLER engine dealers throughout these regions. “We are excited to add Polar Industrial Services Ltd. to our strong group of diesel distributors. With Polar’s reputation for high quality service and customer satisfaction we anticipate that they will represent Kohler well in Western Canada” said Kyle Newman, Manager Distribution & Service Sales, Diesel Engines America.

In the North American market, the award-winning KOHLER Direct Injection (KDI) diesel engine line meets the latest emissions standards without a diesel particulate filter (DPF). The impressively compact engines are designed to deliver optimal power and torque for the toughest jobs while also maximizing fuel consumption and limiting emissions. Kohler provides a global emissions platform for its KDI lineup, called KOHLER Flex. KOHLER Flex is a suite of advanced engine systems which are integrated into the KDI line – based on the specific needs of global equipment manufacturers – to meet every emissions standard in the world. KOHLER Flex combines the existing design advantages of the KDI diesel engine line, including its highpressure common rail system (CRS) and cooled-gas recirculation (C-EGR), with the most compact aftertreatment devices to deliver an ideal emissions solution for leading OEMs around the globe.

## About Kohler Engines

Kohler began manufacturing engines 100 years ago and has continually enhanced its product lineup in an effort to help make life easier and more profitable for end users around the globe. Today, the company offers a full array of diesel, gasoline and gaseous-fueled engines – up to 140 hp. – which are supplied to equipment manufacturers worldwide in the construction, agricultural, industrial and lawn and garden markets. For additional information, visit [KohlerPower.com](http://KohlerPower.com).

## About Kohler Co.

Founded in 1873 and headquartered in Kohler, Wis. Kohler Co. is one of America’s oldest and largest privately held companies. With more than 50 manufacturing locations worldwide, Kohler is a global leader in the manufacture of engines and power systems; kitchen and bath products; and owner/operator of two of the world’s finest five-star hospitality and golf resort destinations in Kohler and St Andrews, Scotland. For more details, please visit [Kohler.com](http://Kohler.com).

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